# LumberTrack Overview

## With LumberTrack your business is built right in

Epicor® LumberTrack™ is more than the premier business software solution on the market. For hardwood and softwood sawmills, panel mills, value-added remanufactures, and wood products, distributors, wholesalers, and brokers, LumberTrack means a partnership with the true business solutions leader in the forest products industry.

**"LumberTrack helps me close orders faster."**

Lan McIlvain, President, Alan McIlvain Company

### Accurate and accessible information makes for better business decisions

Accurate real-time inventory control is the foundation in LumberTrack for management of information throughout your operation. But accurate inventory information is just one of the many benefits you'll achieve. With LumberTrack Software, all your critical business information is so easily and quickly accessed that it will alter the way you do business—allowing you to automate your paperwork, expand your operations, offer Internet-based customer service, and a host of other business improvements. Our customer's experience is that LumberTrack pays for itself by helping to reduce inventory costs, increased sales, and higher profits.

### Integrated software modules streamline your transaction processing

Using real-time inventory management as the hub, LumberTrack has functional modules that integrate all aspects of your company's business information, improving efficiencies, internal communication, and customer service. The diagram on Page 2 illustrates how each business function both contributes to and derives data from the LumberTrack central inventory control data repository.

**"The best part of LumberTrack is that it's an all-in-one system that gives users visibility into sales, inventory, and financial information that we know is accurate and up-to-date."**

Trent Yoder, Chief Operations Officer, Yoder Lumber

### LumberTrack

**Key Benefits**

Accurate inventory information
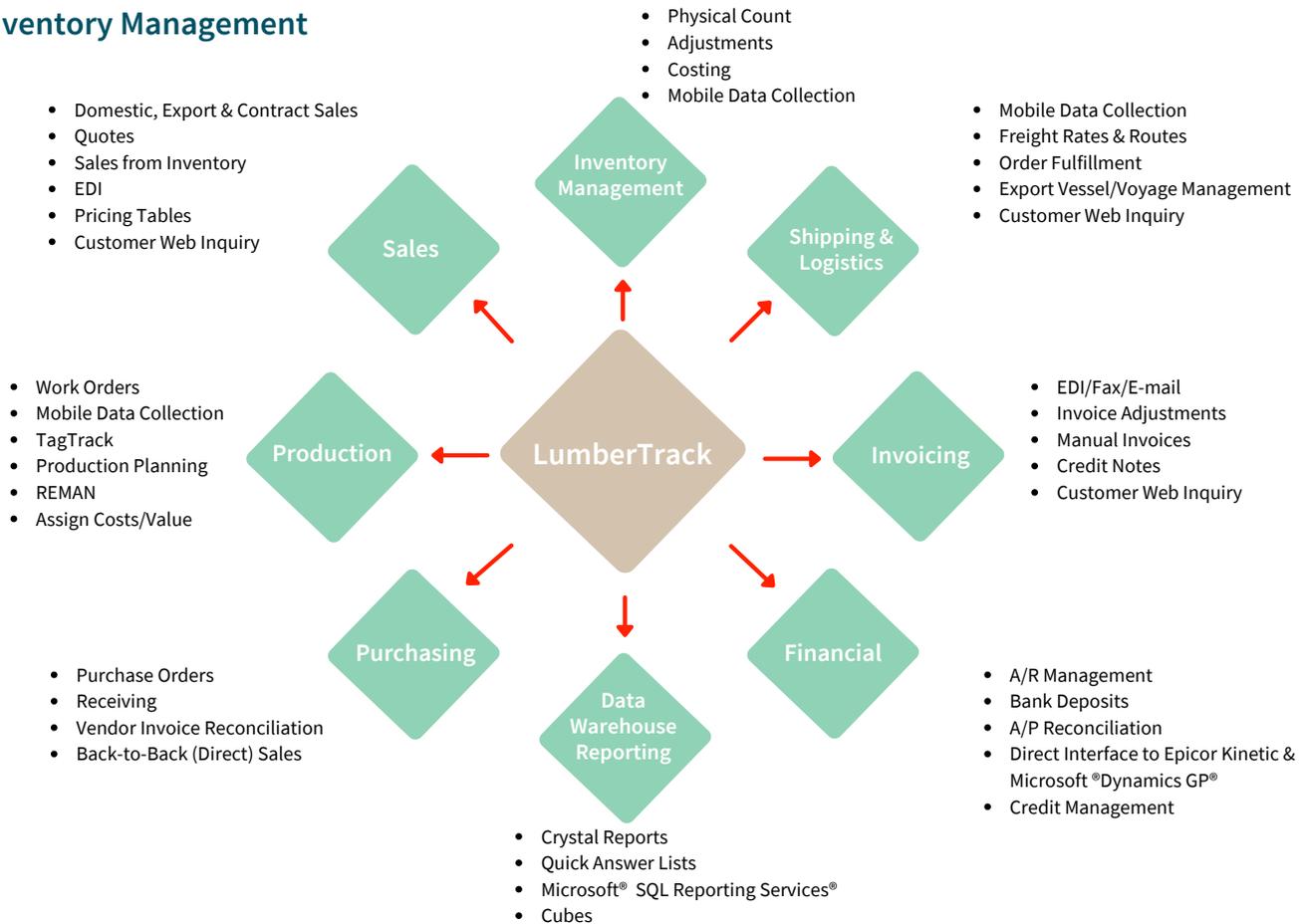
Complete order-to-invoice processing

Superior visibility of product costs, margins, and sales trends

More efficient sales and administrative staff

Non-redundant data entry and reduced errors

Fully integrated business departments

## Inventory Management

- Physical Count
- Adjustments
- Costing
- Mobile Data Collection

- Domestic, Export & Contract Sales
- Quotes
- Sales from Inventory
- EDI
- Pricing Tables
- Customer Web Inquiry

- Mobile Data Collection
- Freight Rates & Routes
- Order Fulfillment
- Export Vessel/Voyage Management
- Customer Web Inquiry

- Work Orders
- Mobile Data Collection
- TagTrack
- Production Planning
- REMAN
- Assign Costs/Value

- EDI/Fax/E-mail
- Invoice Adjustments
- Manual Invoices
- Credit Notes
- Customer Web Inquiry

- Purchase Orders
- Receiving
- Vendor Invoice Reconciliation
- Back-to-Back (Direct) Sales

- A/R Management
- Bank Deposits
- A/P Reconciliation
- Direct Interface to Epicor Kinetic & Microsoft ®Dynamics GP®
- Credit Management

**Diagram (center): LumberTrack** connected to: Inventory Management, Sales, Shipping & Logistics, Production, Invoicing, Purchasing, Data Warehouse Reporting, Financial

- Crystal Reports
- Quick Answer Lists
- Microsoft® SQL Reporting Services®
- Cubes

## Proven implementation process helps ensure your project deliverables are delivered—no excuses

Epicor is strongly committed to the success of our projects. We employ a proven implementation process based on rigorous project management methodologies to analyze your business needs, configure your software, train your staff, and help ensure a successful startup. Our customers tell us this commitment puts us head and shoulders above our competition, and keeps your project on time, on budget and on track.

## Unmatched experience in the wood products industry

Epicor is the largest and most-respected company offering business software solutions to the wood products industry. Quite simply, we are the leader in our field. No other company can match our experience, product quality, and customer service. Epicor has helped companies around the world improve their process and their bottom line.

**ЕPICOR.**

We're here for the hard-working businesses that keep the world turning. They're the companies who make, deliver, and sell the things we all need. They trust Epicor to help them do business better. Their industries are our industries, and we understand them better than anyone. By working hand-in-hand with our customers, we get to know their business almost as well as they do. Our innovative solution sets are carefully curated to fit their needs, and built to respond flexibly to their fast-changing reality. We accelerate every customer's ambitions, whether to grow and transform, or simply become more productive and effective. That's what makes us the essential partners for the world's most essential businesses.

**Contact Us Today:** info@epicor.com | www.epicor.com